4TH QUARTER TRENDS

El Dorado Hills TOT (Transient Occupancy Tax) revenue has increased slightly in Q4 15, up .4% from the previous quarter. Also known as “hotel bed tax”, TOT in Q4 15 is only $3,469, or 4.9 index points, below the highest quarter in Q2 08.

TOT revenue since our base index year in 2008 has averaged $77,717, or 110.2 index points. Every quarter since Q4 13 has been above average. Q4 15 totaling 10.7 index points above average, or $7,523 above average.

This component has remained above average for the past two years, and we expect TOT revenue to remain steady into 2016.

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