



September 6, 2011

Senate Pro Tem Darrell Steinberg  
California State Senate  
Room 205  
Sacramento, CA 95814

**Re: Waste Connections, Inc. – Immediate Action Requested**

Dear Senator Steinberg:

We are writing with grave concern about the potential relocation of Waste Connections, Inc.'s headquarters. According to the Sacramento Business Journal, Waste Connections is the largest publicly traded company headquartered in the four-county Sacramento region.

The departure of Waste Connections would be a major setback to our area and could further erode the image of Sacramento as a business-friendly place to do business. Waste Connections has made a significant investment in the state, operating waste collection and landfill facilities as well as recycling operations throughout the state.

There are many reasons to support Waste Connections and for you to intercede on its behalf during the current legislative session. First, our community needs Waste Connections and other California-based companies that provide revenue to state and local government. Second, Waste Connections is a fast growing company, precisely the type of company we want to attract to this region. Its departure would send a bad signal to local companies and any company considering our region. Last, we expect a certain level of "home field advantage" from our representatives to look out for the interests of the employers in this region. Just as elected officials from other cities help their constituents with state or local government problems, we would ask that you reverse your position and work with Waste Connections to find a suitable solution that will protect the significant investment the company has made in our area and the state.

Thank you for your immediate consideration of this request – waiting until next year's legislative session to support this local company is too risky and may be too late. We are requesting that you work with your Senate colleagues to act now. We look forward to your response and will be actively involved on behalf of Waste Connections in the future.

Sincerely,

Debbie Manning  
President & CEO

cc: Senator Simitian, Senator Ted Gaines, Assembly Member Alyson Huber, Assembly Member Beth Gaines