

# EL DORADO HILLS Economic Index™



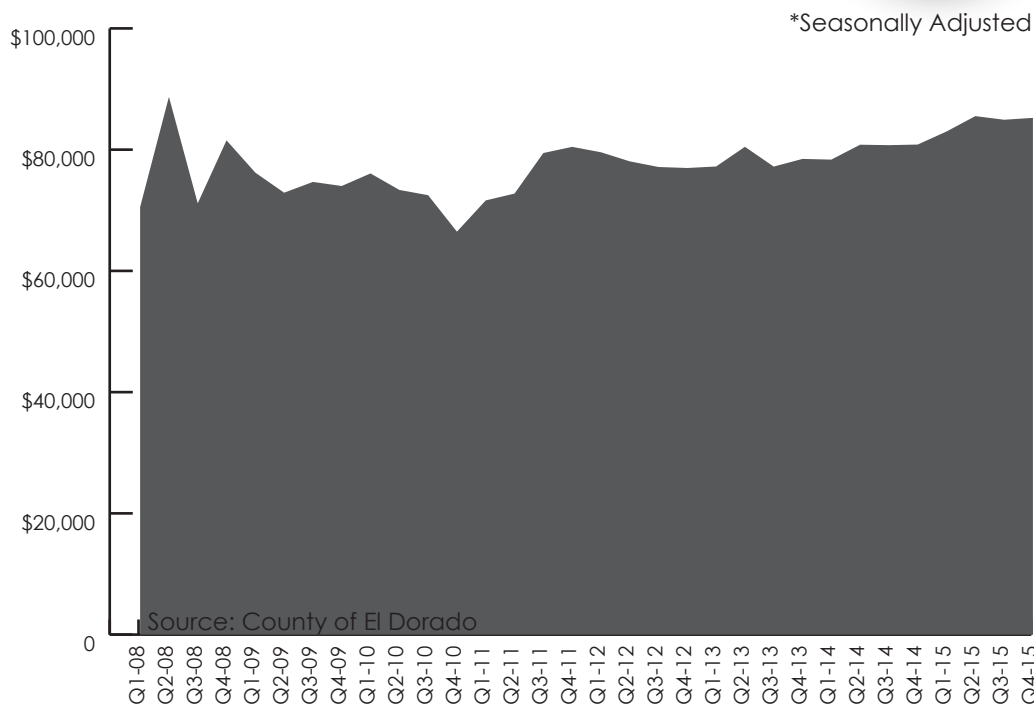
**TOT**  
TRANSIENT OCCUPANCY TAX  
2008=100

▲  
.4%

Q3 2015  
**120.4**

Q4 2015  
**120.9**

## TOT AT A GLANCE...



TOT revenue was \$85,240 up .4% from Q3 15, and up 5.5% from a year ago.

TOT has increased 28.3% since our lowest point in Q4 10.

Q4 15 TOT revenue is up \$14,712, or 20.9% since our base year of 2008, valued at 100.

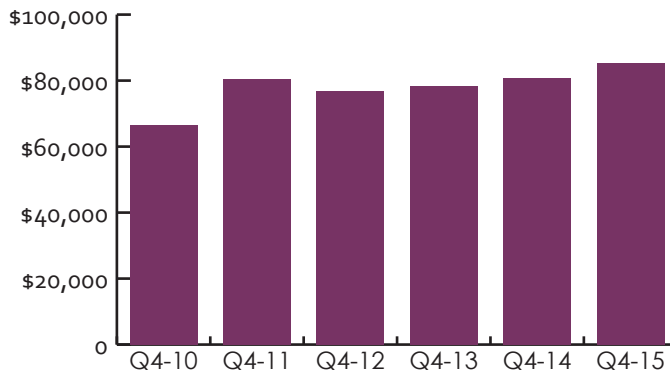
## 4TH QUARTER TREND

El Dorado Hills TOT (Transient Occupancy Tax) revenue has increased slightly in Q4 15, up .4% from the previous quarter. Also known as "hotel bed tax", TOT in Q4 15 is only \$3,469, or 4.9 index points, below the highest quarter in Q2 08.

TOT revenue since our base index year in 2008 has averaged \$77,717, or 110.2 index points. Every quarter since Q4 13 has been above average. Q4 15 totaling 10.7 index points above average, or \$7,523 above average.

This component has remained above average for the past two years, and we expect TOT revenue to remain steady into 2016.

### Q4 TOT SINCE RECESSION LOWS



Total increase of 28.2%

